

# INTRODUCING

## ANDY FELL

### GIFT631

## SHAPING FUTURE YOU

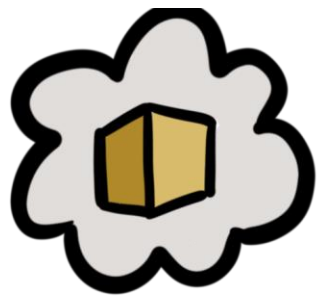


THIS SESSION  
IS PROUDLY  
SUPPORTED BY

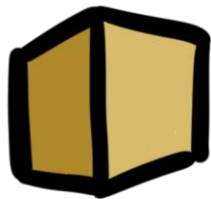




**G i F T 6 3 1**  
**HELPING YOU SOAR**



LEARN



COPY



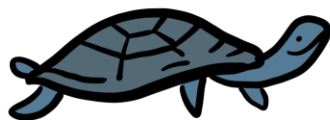
ADD 10%



**WHEN'S THE LAST TIME YOU CAME  
OUT OF YOUR CAVE?**



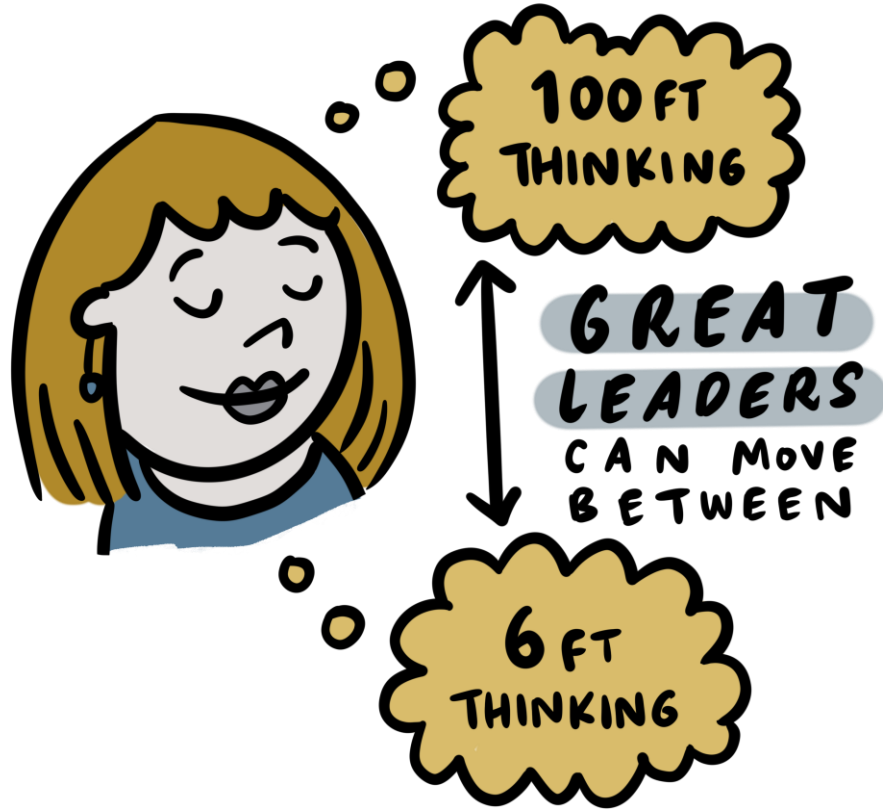
**"NO ONE  
EVER GOT  
MUSCLES  
WATCHING  
ME WORKOUT."  
- ARNIE**



**STILL**  
'MOZART'  
CLARITY



**FAST**  
'SPEED,  
STUNS'





**CLARITY**



**CONSISTENCY**



**SIMPLICITY**

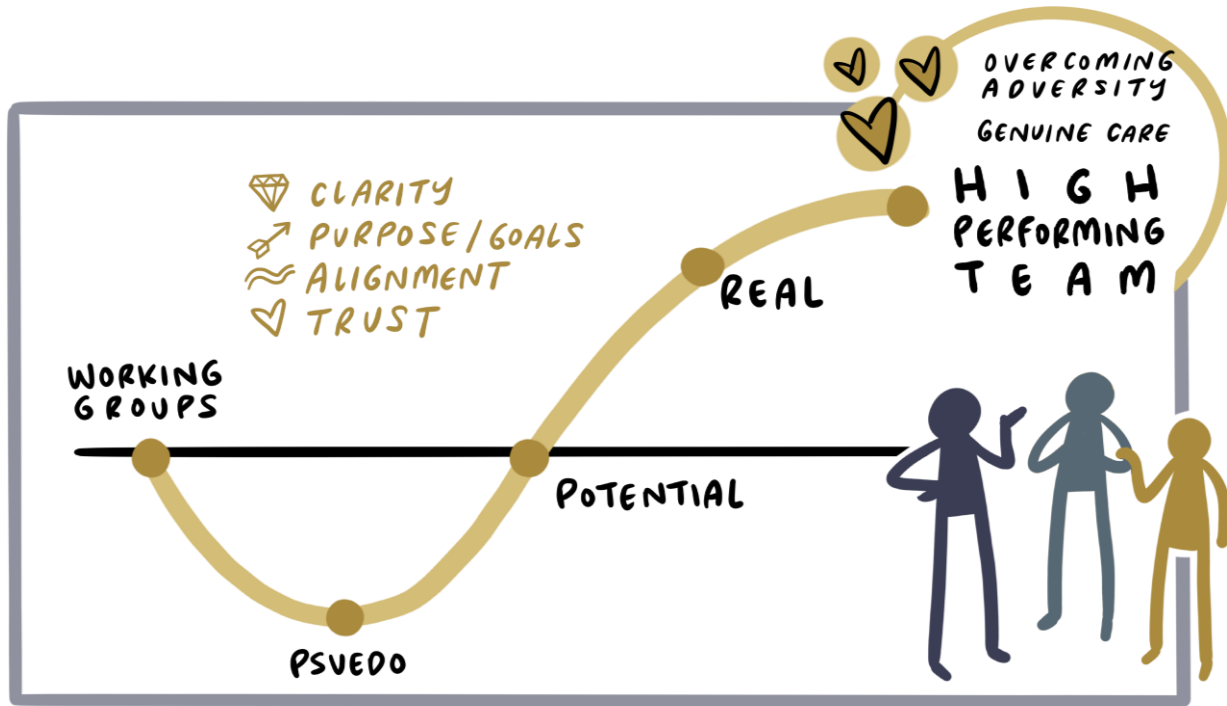


"**MANAGEMENT**  
IS EFFICIENCY IN  
**CLIMBING THE**  
LADDER OF SUCCESS;

**LEADERSHIP**  
DETERMINES WHETHER  
THE LADDER IS  
LEANING AGAINST  
THE RIGHT WALL."

- STEVEN COVEY





# HOW DO YOU HOLD THE DOVE?



"MANAGEMENT IS LIKE  
HOLDING A DOVE.  
HOLD IT TOO TIGHTLY  
AND YOU KILL IT,  
HOLD IT TOO LOOSELY  
AND IT FLIES AWAY."

- TOMMY LASORDA

**Helping people achieve  
their dreams**

**Start Making Headlines**

**Australia's 21<sup>st</sup> Century Bank.... First Truly Mobile Bank**

**Essentials**

**MyBank**

**Home Loans  
Always On**

**FreshStart**

**Raving Fan  
Revolution**

**Winning Edges**

**People & Culture**

**Innovation**

**Clarity, Consistency, Simplicity**



**G i F T 6 3 1**

**#WHATWINNERSDO**

**SUCCESS =**



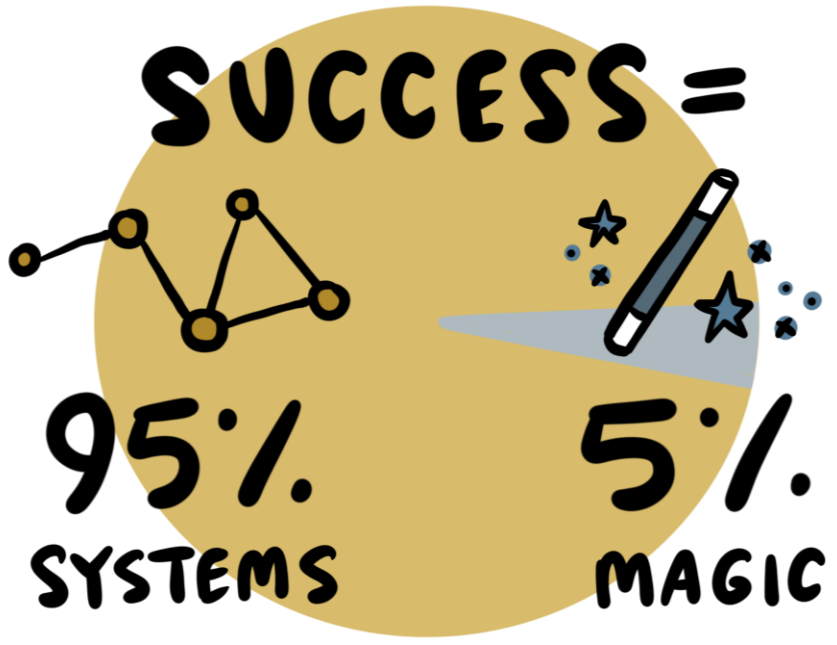
**95%**

**SYSTEMS**



**5%**

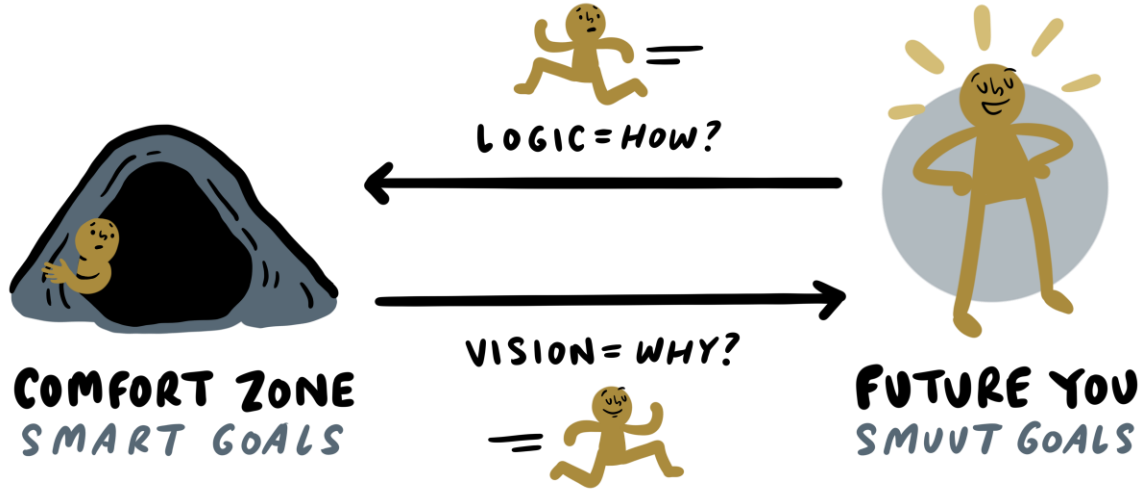
**MAGIC**





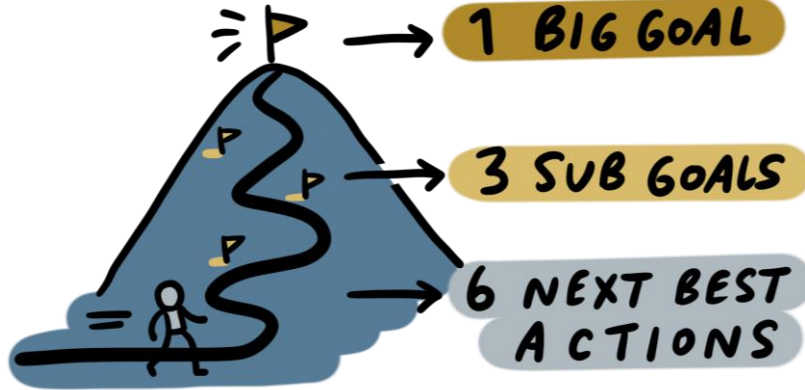
# THE GIFT631 SUCCESS FORMULA

$$S = G + M + (HVA \times D)$$





# THE POWER of 10

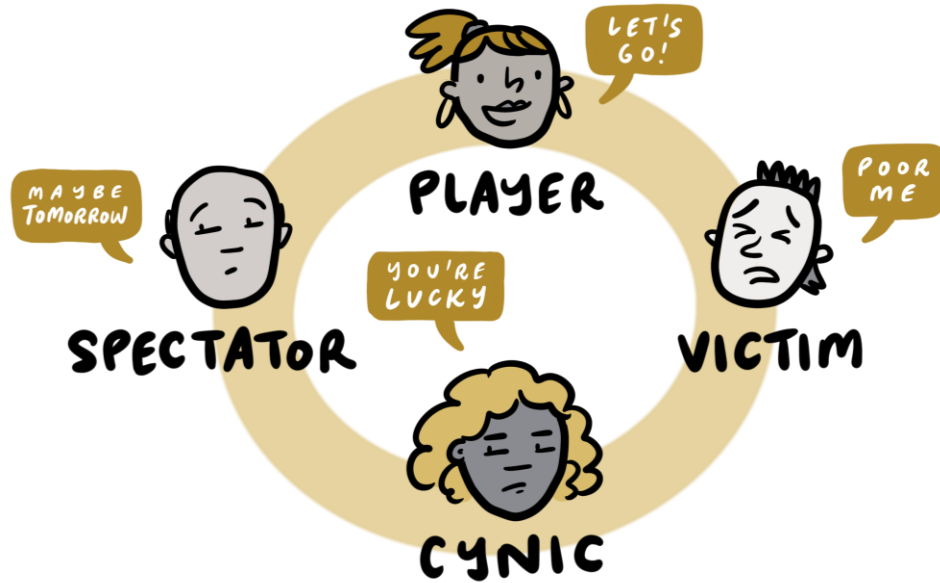




**DOWNHILL  
HABITS**

**UPHILL  
GOALS**

# THE 4 MINDSETS



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# THE 4M PROCESS

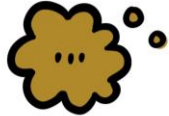
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**M**OVEMENT



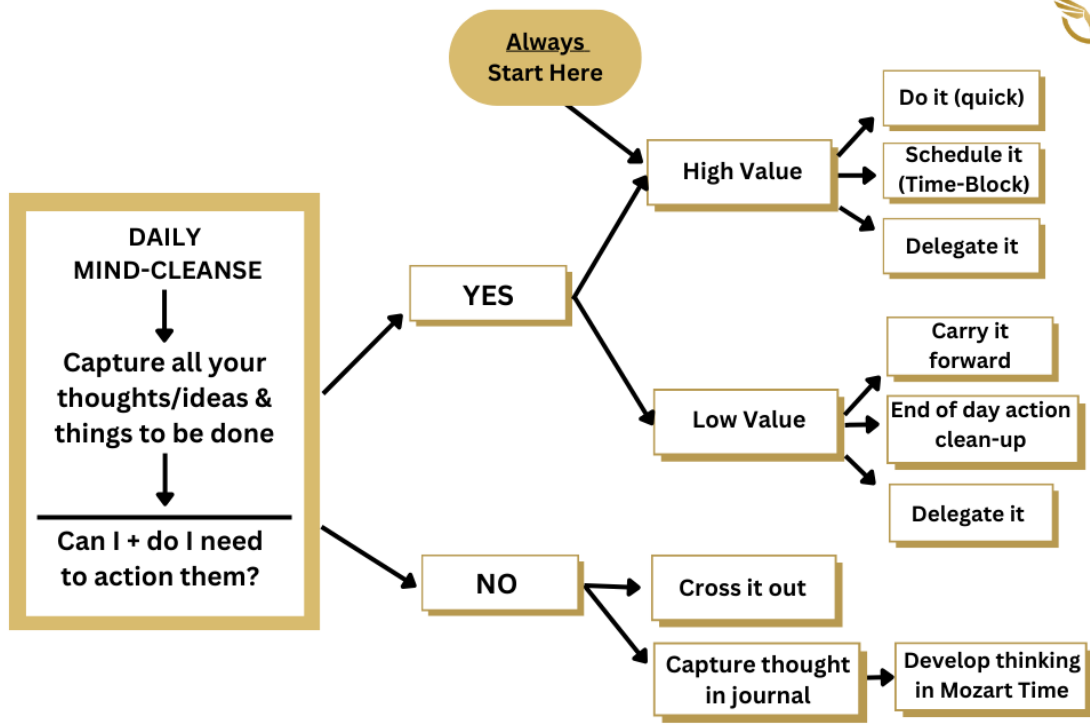
**M**INDCLEANSE

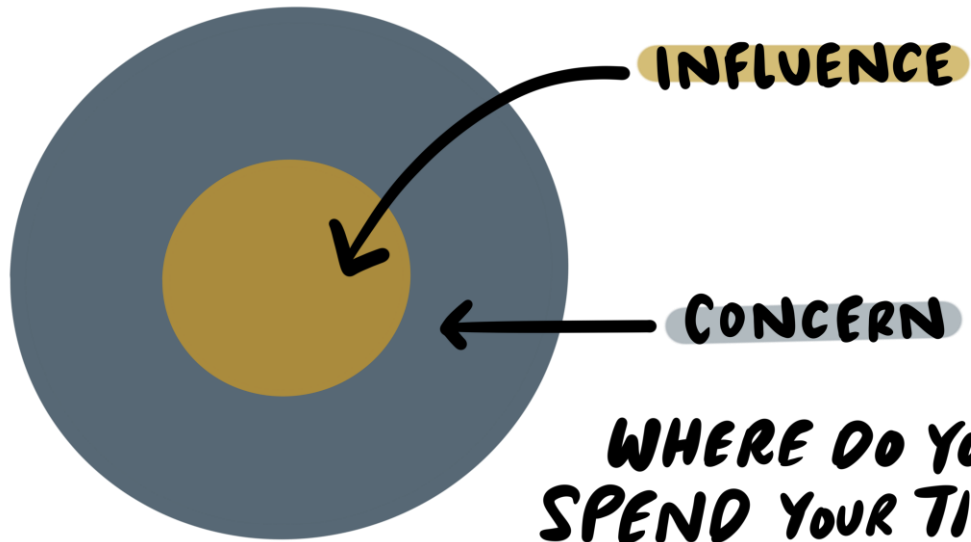


**M**EDITATE



**M**OZART TIME



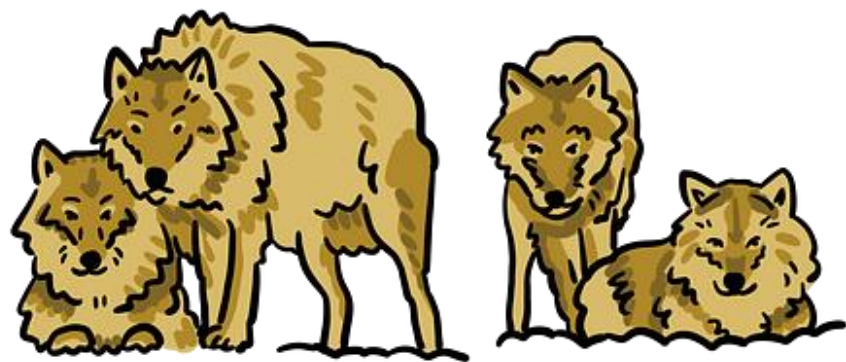


**WHERE DO YOU  
SPEND YOUR TIME?**



**CREATE A  
5 PERSON  
CIRCLE OF  
INSPIRATION**

**CREDIT: EMMA FELL**



# THE WOLF PACK

THE STRENGTH of the  
WOLF is in the PACK



PROCRASTINATORS  
OF THE WORLD

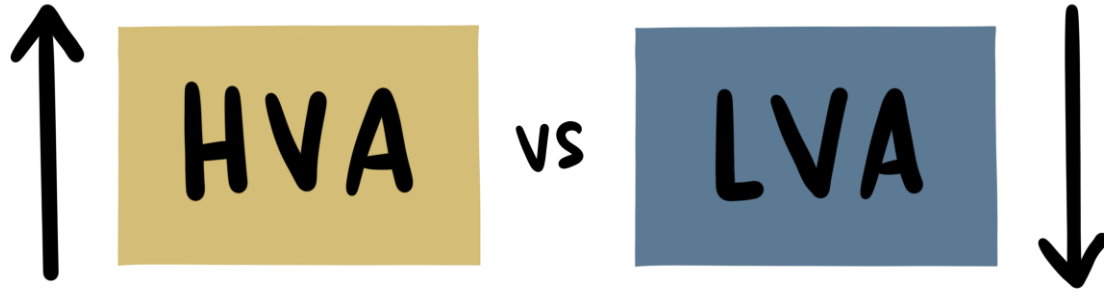
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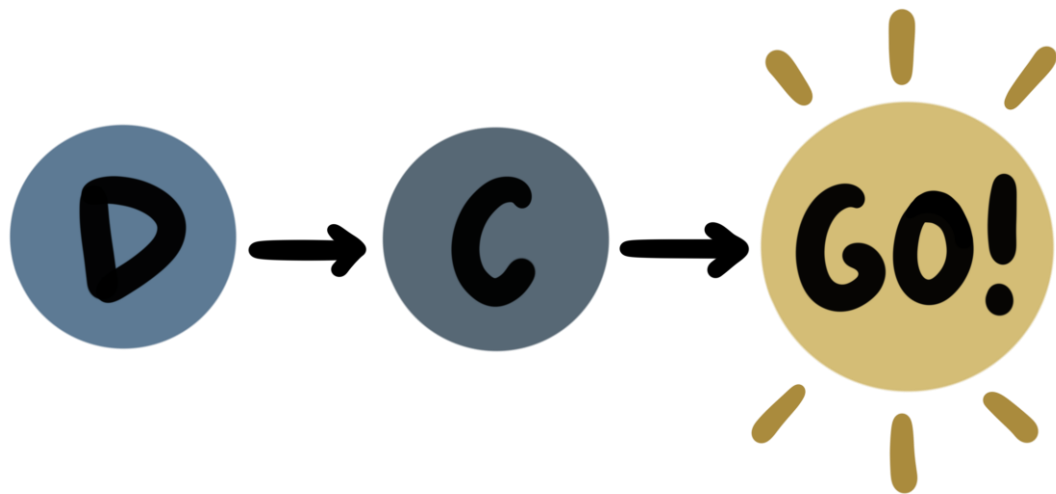


TOMORROW



HAVE YOU GOT A  
HIGH  
PERFORMANCE  
DIARY?







**WHAT'S YOUR  
WHALE REPORT?**

**S** ET UP

**A** CTION

**D** EBRIEF

# FRIDAY 15

♥ BEST

✊ MOST CHALLENGING

🔍 #1 No.1 FOCUS



**G i F T 6 3 1**  
**DECIDE - COMMIT - GO!**