

FAMILY
BUSINESS
ASSOCIATION



**ANNUAL
REPORT
2023**

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FBA CHAIRMAN'S REPORT



ANGUS KENNARD
INCOMING CHAIR
FAMILY BUSINESS
ASSOCIATION



MARK KAGAN
OUTGOING CHAIR
FAMILY BUSINESS
ASSOCIATION

I am pleased to present my first, and Mark Kagan's final report as the incoming and outgoing Chairs of Family Business Association (FBA). We are pleased to report that FBA has a strong financial turnaround experienced over the past year, placing FBA in a position of strength and promise for the future.

The efforts of our dedicated team, along with your unwavering support, have yielded great results. FBA has triumphed over the challenges of the past year, demonstrating a resilience that speaks volumes about our collective commitment to the organisation's mission. This turnaround not only safeguards the FBA's stability but also provides us with the resources necessary to embark on new and exciting ventures in the coming years.

Our success can be attributed to several key factors. FBA's membership retention has remained strong a testament to the value and sense of community we provide to our members. The resounding success of our National Conference highlighted our ability to adapt and thrive in a dynamic environment. Furthermore, our rigorous cost control measures have enabled us to maximise the impact of every dollar.

We extend our sincere gratitude to all our partners, whose continuous support has been instrumental in our journey. Their collaboration has enriched our programs and initiatives, enabling us to serve our members even better.

Greg Griffith resigned as CEO after six years of service and to quote Mark "Greg's dedication and vision have been integral to the growth of FBA and we extend our deepest appreciation for his contributions". During this transition, we would also like to extend our thanks to Andrea Moody for stepping into the role of acting CEO. Andrea's leadership and intimate knowledge of the workings of FBA ensured we did not miss a beat.

Exciting changes have also been underway at FBA. We have officially become Family Business Association, a strategic move that reflects our commitment to defining ourselves by who we are, rather than geographical boundaries. I am pleased to report that our new website and Customer Relationship Management (CRM) system has been launched, and while it is early days, there is still much work to do to continue enhancing our digital presence and member experience.

None of these achievements would have been possible without the efforts of our Board. Your dedication, wisdom, and strategic insight have been a driving force behind FBA's transformation and continued success.

To our exceptional FBA team, we offer our sincere appreciation for your hard work, dedication, and resilience. Your unwavering commitment to our mission is what propels us.

We as a board are excited to welcome our new CEO, Catherine Sayer, to the FBA family. Catherine brings a wealth of experience and enthusiasm, and I have no doubt that under her leadership, FBA will continue to thrive and innovate.

Lastly, on behalf of the board I would like to thank Mark Kagan for the hard work, dedication and commitment he has shown as Chair of FBA. Over the last six and a half years, Mark has led us through the difficult years of Covid and we are fortunate to be in this position.

“As I step down from the role of Chair, I am filled with gratitude and pride for what we have achieved together. I wish FBA every success as you continue to shape the future of family businesses in our country. It has been an honour and privilege to serve as your Chair.”



ANGUS KENNARD
INCOMING CHAIR
FAMILY BUSINESS ASSOCIATION



MARK KAGAN
OUTGOING CHAIR
FAMILY BUSINESS ASSOCIATION



FBA NZ CHAIRMAN'S REPORT



IAIN BLAKELEY
CHAIRMAN (NZ)
FAMILY BUSINESS ASSOCIATION

I am delighted to introduce the 2023 Annual Report for New Zealand. Our focus in New Zealand continues to be on growing membership. We find the main drivers of new membership are the events we hold and referrals from members, sponsors/partners and advisors. We have a growing number of advocates in the community, and this is helping. I think we have every reason to be pleased with how membership growth is tracking, particularly with our retention rate which sits at 84%.

Our on the ground team has doubled in size, to 2, with Michelle Keating joining Nicole Pluck as Membership Engagement Coordinator. Michelle quickly proved to be very adept at engaging with the family business and advisor communities, which is being seen in increased interest in what we do. The extra horsepower to support Nicole has been fantastic and gives us confidence going forward.

Our Board as well has had an injection of additional skills and experience with Karen Fistonich (Fistonich Family Wines) and Stuart Gerring (Parks Towing) joining us. Karen and Stuart have been wonderful contributors to our thinking, strategy and growth. Ian Gladding from Wellington also joined the Board early in the year and injected some great energy and local knowledge. Unfortunately because of other commitments Ian felt he couldn't continue to contribute to the level he would like and decided to retire from the Board. I thank Ian for his contribution.

Challenges for us continue to be in finding the right recipe in the highly competitive educational area. We have some amazing educational content, thanks to wonderful support from FBA AU, but we are not yet getting the level of engagement from members that we would hope. Having said that, our NZ advisor community is showing increased interest in the accreditation programme, which is undoubtedly, in my view, the best of its kind on offer in New Zealand. For our other programmes, we need to find the right mix of exceptional content and format to attract otherwise very busy family business owners.

I would like to thank Jo Clayton who continues to do a wonderful job facilitating our sole NZ Forum Group. The feedback we receive from the participants is highly complimentary of the value the Forum provides.

A key objective for us now is to have at least two more Forum Groups up and running in the next year. Of course, you get out of it what you put in, but it is clear the Forum Group programme, the only one of its kind in New Zealand, stands out as a hugely valuable experience for the participants.

Nicole has led the New Zealand organisation through another year, putting together an outstanding programme for our members and increasing our brand in the New Zealand market. I would like to thank Nicole for her constant energy, enthusiasm and complete professionalism in advocating for and driving the New Zealand organisation.

We continue to be supported by our wonderful partners, Grant Thornton NZ, EWM Group, Crombie Lockwood, Jackson Russell Lawyers, Business Action and ANZ Private. They have all committed to our organisation and are key to our membership growth. As are our Foundation Members, Thermosash Group, Russell Group, Hynds Group, Turley Farms & Kennards Hire.

We are extremely grateful for the support given by our partner organisations and all our members who contribute so much to the family business sector.

A handwritten signature in black ink, appearing to read 'Iain Blakeley', with a long, sweeping underline that curves back under the signature.

IAIN BLAKELEY
CHAIRMAN (NZ)
FAMILY BUSINESS ASSOCIATION

CHAIR OF FINANCE AUDIT AND RISK COMMITTEE



KEN MATTHEWS
CHAIR
FINANCE, AUDIT AND RISK COMMITTEE

It is with pride that I present my fourth report as Chair of the Finance, Audit and Risk Committee, detailing Family Business Association's (FBA's) key activities and results for the 2022-2023 fiscal year.

I am pleased to report that FBA has navigated a major turnaround since pandemic-affected Financial Year 2022, with cash in bank at June 30, 2023 sitting close to \$1.5million which situates the business in a sustainable position as we embark on the 2023 – 2024 financial year.

FBA's reversal of fortunes is largely due to the successful staging of our National Conference, and a team-wide laser focus on business expenses over the past 12 months.

Themed Future, Tradition, Survival: The Pursuit of Legacy, the National Conference was one of the greatest – and best attended – in FBA history. This followed three years of COVID uncertainty, lockdowns, cancellations, floods, border closures, and flight restrictions, all of which impacted past conference attendance numbers. I congratulate Danielle Ricato for her outstanding organisation and execution of this successful event, which contributed so significantly to FBA's stable financial footing.

A stringent program of judicious cost control over the past 12 months also played a significant role in turning around FBA's finances, and I would like to take this opportunity to thank the wider team for their support and commitment to these measures.

The resulting FY2022-2023 consolidated FBA Australia & New Zealand surplus of AU\$83,817 (after adjustments) comprising an FBA Australia surplus of AU\$82,885 and an FBA NZ surplus of NZ\$5,854, is a remarkable accomplishment of which the entire organisation should be proud.

While this reversal of fortunes has been nothing short of impressive, there's still much work to be done and we call upon the FBA family to band together in their commitment to promote our membership packages, and our National Conference and Forums in 2024.

I take this opportunity to extend a warm welcome and my best wishes to the new FBA Chairman, Angus Kennard, and to our new CEO, Catherine Sayer.

I would also like to offer my sincere thanks to our outgoing CEO Greg Griffin, and to Andrea Moody, our interim CEO, who helped steady the FBA ship in turbulent times, and to Mark Kagan the outgoing Chair, whom I very much enjoyed working with during our time together on the FBA Board.

Finally, I extend my gratitude to the committee members, management, and external auditors for their dedication and cooperation throughout the year.

At a time where Australian family business has never felt more critical, nor more relevant to the fiscal stability of our country, I feel confident that FBA is in safe hands, and strongly positioned to support our members to grow from strength to strength under the stewardship of our new leaders.

A handwritten signature in black ink, appearing to read 'Ken Matthews', written in a cursive style.

KEN MATTHEWS
CHAIR
FINANCE, AUDIT AND RISK COMMITTEE

ACTING CEO REPORT



ANDREA MOODY
ACTING CEO
FAMILY BUSINESS ASSOCIATION

As I step down from the role of Acting CEO and bid farewell to FBA, I am delighted to present the annual Acting CEO report, reflecting on the remarkable achievements and challenges that shaped our organisation over the past year. Despite navigating through leadership changes, FBA concluded the financial year with an impressive consolidated profit of \$83,817. This represents a remarkable turnaround from the previous year and demonstrates the collective efforts of our dedicated team.

Leadership Transition and Financial Success

The year began with the departure of our long-serving CEO, Greg Griffith, who played a pivotal role in our growth journey for nearly six years. Although his departure left a significant void, I am proud of how we rallied together to keep the momentum going while the Board searched for our new CEO. We prioritised business continuity and maintained a steadfast focus on delivering value to our members. Our direction was clear: membership growth, deliver a successful National Conference, increase brand awareness, and steadfast support from our partners.

Solid Financial Performance

Our diligent efforts and strategic decisions have borne fruit, resulting in a consolidated profit of \$83,817. This achievement reflects our commitment to financial sustainability and responsible resource management. We began the year with strong membership retention at 85.2% just 2.3% short of budget, a testament to the loyalty of our members. Our members showed unwavering support, and for that, I extend a heartfelt thank you.



Rebranding and Refreshed Identity

The first five months of the year saw us embark on a journey to redefine our identity to better reflect our purpose beyond geographical boundaries. After thoughtful deliberations, we unveiled our new name, Family Business Association (FBA), along with a refreshed look and feel that aligns with the 21st-century ethos. Our new name and visual identity have been seamlessly integrated across all our assets, including our recently launched website.

Enhancing Member Experience and Partnerships

Our new website, a culmination of almost two years of effort, is now live. While it's a work in progress, the initial feedback has been positive, reflecting our commitment to providing a better member experience in the digital realm. The launch of our new website marks the beginning of a long-term commitment, and we are dedicated to its ongoing evolution to continually enhance the experience and value we provide to our valued members.



Significant milestones

The National Conference held in Adelaide, themed "Legacy," witnessed the participation of over 350 members. The program was a resounding success, offering education, empowerment, and a sense of community. We look forward to replicating the experience in Cairns in May 2024.

We forged strategic partnerships with SBMS and AIM, enriching our member benefits and expanding our network but most importantly adding more value to our membership.

Our forum program expanded significantly with 35 new participants, enhancing the depth and breadth of our community engagement. We also held our first face to face facilitator professional day with great success and accolades from all those that attended.

To amplify our reach, we outsourced our marketing function, aiming for more consistent messaging and brand visibility. We observed improved audience engagement, however, remain vigilant in monitoring these efforts to ensure that they consistently deliver value for our investment.

We also had many opportunities to showcase FBA to new audiences which will allow us to grow our member base and, in time, our programs.

Challenges and Opportunities

Member acquisition fell short of our projections, with 228 new members compared to the budgeted 397. Factors such as the absence of state representation for the first four months of the year and economic pressures faced by many businesses played a role.

Like many family businesses, we are supporting our members as they navigate challenging times.

We recognised the need to enhance our exposure and ensure consistent messaging, leading us to work with our marketing partner and taking every opportunity to showcase FBA to new audiences.

Looking Ahead

As we move forward, I am excited by the opportunities that lie ahead for FBA. We are now equipped with a solid foundation, a refreshed identity, and a dedication to our members' needs.

I am confident that under our new CEO's leadership, we will continue to thrive and serve our community even better.

Together, we have proven that change can be embraced to yield great results. Let us approach the coming year with renewed enthusiasm and a commitment to our mission.

Gratitude and Farewell

As I conclude my journey with FBA, I want to express my deepest gratitude to each of you—our members, partners, Board, and staff. Your dedication, support, and hard work have been instrumental in achieving our successes. The strength and determination you've displayed have been truly inspiring. I leave FBA as a better person for having been part of this remarkable organisation.

As I step aside, I offer my heartfelt best wishes to our new CEO, Catherine Sayer and extend my warmest thanks to all of you for your unwavering commitment to FBA.

Andrea Moody

ANDREA MOODY
ACTING CEO
FAMILY BUSINESS ASSOCIATION





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Family Business Australia Limited

ABN 61 083 076 000

Trading as Family Business Association

Financial Statements

For the Year Ended 30 June 2023

Family Business Australia Limited

ABN 61 083 076 000

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For the Year Ended 30 June 2023

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Family Business Australia Limited

ABN 61 083 076 000

Directors' Report 30 June 2023

The directors present their report, together with the financial statements of the Group, being the Company and its controlled entities, for the financial year ended 30 June 2023.

1. General information

Information on directors

The names of each person who has been a director during the year and to the date of this report are:

M Kagan	Resigned as Chair 12 May 2023, Resigned as independent Director 30 June 2023
Experience	Director of Scarpa Imports Pty Ltd
Responsibilities	Non-Executive Director, Independent Director
R Pantaleo	
Experience	Director La Porchetta Pty Ltd, Director Moria Kelly Creating Hope Foundation, Non-Executive Director Franchise Council of Australia Ltd, Board member Global Gardens of Peace
Responsibilities	Non-Executive Director, VIC-TAS Regional Director
L Boyce	
Experience	Boyce Family Office Pty Ltd, Family Capital 100 Pty Ltd, Digital Lynchpin Pty Ltd
Responsibilities	Non-Executive Director, Independent Director
K Matthews	
Experience	Matthews Steer Pty Ltd
Responsibilities	Non-Executive Director, Independent Director, Chair FARC
A Colless	
Experience	Director Colless Young Pty Ltd
Responsibilities	Non-Executive Director, QLD Regional Director
B Miller	
Experience	Director of Miller Dental Group
Responsibilities	Non-Executive Director, SA Regional Director
K Huynh	
Experience	Founder of We Teach Me
Responsibilities	Non-Executive Director, Independent Director
A Kennard	
Experience	Director of Kennards Hire Pty Ltd
Responsibilities	Non-Executive Director, NSW Regional Director

Family Business Australia Limited

ABN 61 083 076 000

Directors' Report

30 June 2023

1. General information

Information on directors

A Walker

Experience

Responsibilities

Resigned 4 May 2023

CEO of Yerecoin Enterprises Pty Ltd

Non-Executive Director, WA Regional Director

Information on Alternate Directors

Penni-Anne Donato

Experience

Responsibilities

Managing Director of Allin Towbars

Alternate SA Regional Director

Lydia Dales

Experience

Responsibilities

Operations Project Manager of Access Solutions

Alternate VIC-TAS Regional Director

Grant Menzies

Experience

Responsibilities

General Manager of Adina Watches

Alternate QLD Regional Director

David Williams

Experience

Responsibilities

Managing Director of Kurtis Paige Initiatives

Alternate NSW Regional Director

During the financial year, 5 meetings of directors (plus committees of directors) were held. Attendances by each director during the year were as follows:

	Directors' Meetings		Audit Committee		Education Committee		Advocacy Committee	
	Number eligible to attend	Number attended	Number eligible to attend	Number attended	Number eligible to attend	Number attended	Number eligible to attend	Number attended
M Kagan	5	5	4	4	-	-	2	2
R Pantaleo	5	5	-	-	4	3	-	-
L Boyce	5	4	-	-	-	-	2	2
K Matthews	5	5	4	4	-	-	-	-
A Colless	5	5	-	-	-	-	-	-
B Miller	5	5	-	-	-	-	-	-
K Huynh	5	5	-	-	-	-	-	-
A Kennard	5	5	-	-	-	-	-	-
A Walker	4	2	-	-	-	-	2	2

Principal activities

The principal activities of the Group during the financial year were to provide business services to family owned business members and our FBA professional advisors through education, networking events, advocacy, forums and conferences.

Family Business Australia Limited

ABN 61 083 076 000

Directors' Report

30 June 2023

1. General information

Principal activities

No significant change in the nature of these activities occurred during the year.

Short term objectives

The Group's short term objectives are to:

- Raise its brand profile and build awareness in the family business community. The Group will develop a strong brand underpinned by a clear value proposition and promise to prospective members.
- Partner with like-minded organisations to widen its brand awareness and expand opportunities to attract new members.
- Seek to partner with 3rd party education providers to further enhance its education portfolio.
- Provide sustainability pathways for families in business.
- Look to satisfy the learning needs of the NxG by exploring exchange and internship programs.
- Expand if peer group programs with the use of technology to make our offerings more accessible to Family Businesses which operate outside the capital cities of Australia.
- Aim to strengthening its advisor network to offer families in business effective solutions to their challenges.
- Provide family business members with experiences that cannot be found elsewhere.

Long term objectives

The Group's long term objectives are to:

- Be recognised as the peak body for families in business in Australia & New Zealand and recognition of the overall sector by the community, government and the media.
- Generate greater public awareness of Family Owned Australian & New Zealand Businesses and educate consumers on the importance of choosing Family Owned Australian & New Zealand Businesses products and services.
- Provide platforms that best drive member engagement, whilst providing FBA with a sustainable financial footprint.
- Provide a customer focused platform for easy engagement of Accredited Advisors.
- Members: 10,000 by 2030 with a retention rate maintained at around 87.5%.

Family Business Australia Limited

ABN 61 083 076 000

Directors' Report

30 June 2023

1. General information

Members' guarantee

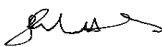
Family Business Australia Limited is a company limited by guarantee. In the event of, and for the purpose of winding up of the company, the amount capable of being called up from each member and any person or association who ceased to be a member in the year prior to the winding up, is limited to \$2 for members that are corporations, subject to the provisions of the company's constitution.

At 30 June 2023 the collective liability of members was \$4,384 (2022:\$4,620).

Auditor's independence declaration

The lead auditor's independence declaration in accordance with section 307C of the *Corporations Act 2001*, for the year ended 30 June 2023 has been received and can be found on page 28 of the financial report.

Signed in accordance with a resolution of the Board of Directors:

Director: 
.....
K Matthews

Director: 
.....
A Kennard

Dated: 22 September 2023

Family Business Australia Limited

ABN 61 083 076 000

Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 30 June 2023

	Note	Consolidated		Parent	
		2023	2022	2023	2022
		\$	\$	\$	\$
Revenue	4	3,293,569	2,979,656	3,137,077	2,840,208
Cost of functions and events		(1,102,891)	(1,195,581)	(1,084,634)	(1,172,044)
Gross Surplus		2,190,678	1,784,075	2,052,443	1,668,164
Expenses					
Accounting and audit		(20,711)	(28,162)	(17,129)	(23,430)
Consulting		(49,780)	(47,640)	(49,780)	(47,640)
Depreciation and amortisation expense		(51,437)	(61,044)	(51,085)	(61,044)
Education		(9,900)	(7,062)	(9,900)	(7,062)
Employee benefits expense		(1,564,563)	(1,646,035)	(1,445,461)	(1,549,762)
Finance costs		(9,210)	(8,112)	(8,787)	(7,443)
Marketing		(127,105)	(64,463)	(125,305)	(63,268)
Other expenses		(182,515)	(139,271)	(178,793)	(137,258)
Printing, postage and stationery		(10,794)	(8,896)	(9,680)	(8,031)
Rent		(3,792)	(4,330)	(3,792)	(4,330)
Telephone		(15,308)	(15,473)	(13,315)	(13,866)
Travel		(61,746)	(57,319)	(56,531)	(53,756)
		(2,106,861)	(2,087,807)	(1,969,558)	(1,976,890)
Profit/(loss) before income tax		83,817	(303,732)	82,885	(308,726)
Income tax expense		-	-	-	-
Profit/(loss) for the year		83,817	(303,732)	82,885	(308,726)
Other comprehensive income, net of income tax					
Exchange differences on translating foreign controlled entities		(449)	5,260	-	-
Other comprehensive income for the year, net of tax		(449)	5,260	-	-
Total comprehensive income for the year		83,368	(298,472)	82,885	(308,726)
Profit/(loss) attributable to:					
Members of the parent entity		83,817	(303,732)	82,885	(308,726)

The accompanying notes form part of these financial statements.

Family Business Australia Limited

ABN 61 083 076 000

Statement of Financial Position

As At 30 June 2023

	Note	Consolidated		Parent	
		2023	2022	2023	2022
		\$	\$	\$	\$
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents		1,374,291	1,589,948	1,303,652	1,505,632
Trade and other receivables	5	751,562	410,731	713,094	393,515
Financial assets		287,656	287,248	287,656	287,248
Loans and advances	6	-	-	12,000	12,000
TOTAL CURRENT ASSETS		2,413,509	2,287,927	2,316,402	2,198,395
NON-CURRENT ASSETS					
Investments in subsidiaries		-	-	10	10
Loans and advances	6	-	-	79,455	91,455
Property, plant and equipment	7	29,229	31,553	27,462	31,553
Intangible assets	8	162,580	147,378	162,580	147,378
Right-of-use assets	9	119,882	155,847	119,882	155,847
TOTAL NON-CURRENT ASSETS		311,691	334,778	389,389	426,243
TOTAL ASSETS		2,725,200	2,622,705	2,705,791	2,624,638
LIABILITIES					
CURRENT LIABILITIES					
Trade and other payables	10	436,211	413,570	399,885	387,201
Lease liabilities	9	35,442	34,126	35,442	34,126
Employee benefits	11	55,835	86,285	52,096	81,658
Deferred income		1,994,173	1,911,939	1,912,190	1,841,746
TOTAL CURRENT LIABILITIES		2,521,661	2,445,920	2,399,613	2,344,731
NON-CURRENT LIABILITIES					
Lease liabilities	9	88,025	123,467	88,025	123,467
Employee benefits	11	18,040	39,212	18,040	39,212
TOTAL NON-CURRENT LIABILITIES		106,065	162,679	106,065	162,679
TOTAL LIABILITIES		2,627,726	2,608,599	2,505,678	2,507,410
NET ASSETS		97,474	14,106	200,113	117,228
EQUITY					
Reserves	12	5,131	5,580	-	-
Retained earnings	13	92,343	8,526	200,113	117,228
TOTAL EQUITY		97,474	14,106	200,113	117,228

The accompanying notes form part of these financial statements.

Family Business Australia Limited

ABN 61 083 076 000

Statement of Changes in Equity For the Year Ended 30 June 2023

2023

	Retained Earnings	Consolidated Foreign Currency Translation Reserve	Total
	\$	\$	\$
Balance at 1 July 2022	8,526	5,580	14,106
Profit/(loss) attributable to members of the parent entity	83,817	-	83,817
Transactions with owners in their capacity as owners			
Exchange differences on translating foreign controlled entities	-	(449)	(449)
Balance at 30 June 2023	92,343	5,131	97,474

2022

	Retained Earnings	Consolidated Foreign Currency Translation Reserve	Total
	\$	\$	\$
Balance at 1 July 2021	312,258	320	312,578
Profit/(loss) attributable to members of the parent entity	(303,732)	-	(303,732)
Transactions with owners in their capacity as owners			
Exchange differences on translating foreign controlled entities	-	5,260	5,260
Balance at 30 June 2022	8,526	5,580	14,106

The accompanying notes form part of these financial statements.

Family Business Australia Limited

ABN 61 083 076 000

Statement of Changes in Equity For the Year Ended 30 June 2023

2023

	Parent	
	Retained Earnings	Total
	\$	\$
Balance at 1 July 2022	117,228	117,228
Profit/(loss) attributable to members of the parent entity	82,885	82,885
Balance at 30 June 2023	200,113	200,113

2022

	Parent	
	Retained Earnings	Total
	\$	\$
Balance at 1 July 2021	425,954	425,954
Profit/(loss) attributable to members of the parent entity	(308,726)	(308,726)
Balance at 30 June 2022	117,228	117,228

The accompanying notes form part of these financial statements.

Family Business Australia Limited

ABN 61 083 076 000

Statement of Cash Flows For the Year Ended 30 June 2023

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES:				
Receipts from customers	3,367,498	3,585,328	3,192,895	3,399,692
Payments to suppliers and employees	(3,517,864)	(3,288,529)	(3,348,559)	(3,155,043)
Interest received	6,803	798	11,238	4,592
Interest paid	(2,460)	(2,463)	(2,037)	(1,794)
Interest paid on lease liabilities	(6,750)	(5,649)	(6,750)	(5,649)
Net cash provided by/(used in) operating activities	(152,773)	289,485	(153,213)	241,798
CASH FLOWS FROM INVESTING ACTIVITIES:				
Payment for intangible asset	(15,202)	(147,378)	(15,202)	(147,378)
Purchase of property, plant and equipment	(13,148)	(27,911)	(11,031)	(27,911)
Purchase of financial assets	(408)	(474)	(408)	(474)
Net cash provided by/(used in) investing activities	(28,758)	(175,763)	(26,641)	(175,763)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from borrowings	-	-	12,000	-
Payment of lease liabilities	(34,126)	(48,516)	(34,126)	(48,517)
Net cash provided by/(used in) financing activities	(34,126)	(48,516)	(22,126)	(48,517)
Net increase/(decrease) in cash and cash equivalents held	(215,657)	65,206	(201,980)	17,518
Cash and cash equivalents at beginning of year	1,589,948	1,524,742	1,505,632	1,488,114
Cash and cash equivalents at end of financial year	1,374,291	1,589,948	1,303,652	1,505,632

The accompanying notes form part of these financial statements.

Family Business Australia Limited

ABN 61 083 076 000

Notes to the Financial Statements For the Year Ended 30 June 2023

The financial report covers Family Business Australia Limited (FBA) and its controlled entities ('the Group'). Family Business Australia Limited is a Company, incorporated and domiciled in Australia.

Each of the entities within the Group prepare their financial statements based on the currency of the primary economic environment in which the entity operates (functional currency). The consolidated financial statements are presented in Australian dollars which is the parent entity's functional and presentation currency.

1 Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards - Simplified Disclosures and the *Corporations Act 2001*.

2 Summary of Significant Accounting Policies

(a) Basis for consolidation

The consolidated financial statements include the financial position and performance of controlled entities from the date on which control is obtained until the date that control is lost.

Intragroup assets, liabilities, equity, income, expenses and cashflows relating to transactions between entities in the consolidated entity have been eliminated in full for the purpose of these financial statements.

Appropriate adjustments have been made to a controlled entity's financial position, performance and cash flows where the accounting policies used by that entity were different from those adopted by the consolidated entity. All controlled entities have a June financial year end.

Subsidiaries

Subsidiaries are all entities (including structured entities) over which the parent has control. Control is established when the parent is exposed to, or has rights to variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the relevant activities of the entity.

(b) Revenue and other income

(i) Revenue from contracts with customers

The core principle of AASB 15 is that revenue is recognised on a basis that reflects the transfer of promised goods or services to customers at an amount that reflects the consideration the Group expects to receive in exchange for those goods or services. Revenue is recognised by applying a five-step model as follows:

1. Identify the contract with the customer
2. Identify the performance obligations
3. Determine the transaction price
4. Allocate the transaction price to the performance obligations
5. Recognise revenue as and when control of the performance obligations is transferred

Family Business Australia Limited

ABN 61 083 076 000

Notes to the Financial Statements For the Year Ended 30 June 2023

2 Summary of Significant Accounting Policies

(b) Revenue and other income

(i) Revenue from contracts with customers

Generally the timing of the payment for sale of goods and rendering of services corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference, it will result in the recognition of a receivable, contract asset or contract liability.

None of the revenue streams of the Group have any significant financing terms as there is less than 12 months between receipt of funds and satisfaction of performance obligations.

(ii) Sponsorships, events and functions

Revenue is recognised on an accruals basis when it is probable that future economic benefits will flow to the Company.

For sponsorship revenue, this is recognised as the service is provided.

For events and functions, this is recognised when the event occurs.

Monies received in the current period which relate to the following period are recorded as deferred revenue and subsequently recognised as revenue in the period which they relate to.

(iii) Membership

Revenue earned for membership fees are recognised over the period of membership. Monies received in the current period which relate to the following period are recorded as deferred revenue and subsequently recognised as revenue in the period which they relate to.

(c) Income Tax

On 9th October 1998, Family Business Australia Limited received a private ruling from the Australia Taxation Office exempting it from both income tax and tax on any capital gains derived. The ruling applies to years of income from 30th June 1999 onwards. Accordingly no income tax expense/benefit is applicable for the current year.

(d) Goods and services tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payable are stated inclusive of GST.

Cash flows in the statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

Notes to the Financial Statements

For the Year Ended 30 June 2023

2 Summary of Significant Accounting Policies

(e) Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment.

(i) Plant and equipment

Plant and equipment are measured using the cost model.

(ii) Depreciation

Property, plant and equipment is depreciated on a straight-line and reducing balance basis over the assets useful life to the Group, commencing when the asset is ready for use.

The depreciation rates used for each class of depreciable asset are shown below:

Fixed asset class	Estimated useful lives
Office Equipment	5-20 years
Computer Equipment	3 years
Leasehold improvements	4 years

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

(f) Financial instruments

Financial instruments are recognised initially on the date that the Group becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

Financial assets

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Classification

On initial recognition, the Group classifies its financial assets into the following categories, those measured at:

- amortised cost
- fair value through profit or loss - FVTPL
- fair value through other comprehensive income - equity instrument (FVOCI - equity)

Notes to the Financial Statements

For the Year Ended 30 June 2023

2 Summary of Significant Accounting Policies

(f) Financial instruments

Financial assets

- fair value through other comprehensive income - debt investments (FVOCI - debt)

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets.

Amortised cost

Assets measured at amortised cost are financial assets where:

- the business model is to hold assets to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows are solely payments of principal and interest on the principal amount outstanding.

The Group's financial assets measured at amortised cost comprise trade and other receivables and cash and cash equivalents in the statement of financial position.

Subsequent to initial recognition, these assets are carried at amortised cost using the effective interest rate method less provision for impairment.

Interest income, foreign exchange gains or losses and impairment are recognised in profit or loss. Gain or loss on derecognition is recognised in profit or loss.

Financial assets through profit or loss

All financial assets not classified as measured at amortised cost or fair value through other comprehensive income as described above are measured at FVTPL.

Impairment of financial assets

Impairment of financial assets is recognised on an expected credit loss (ECL) basis for the following assets:

- financial assets measured at amortised cost
- debt investments measured at FVOCI

When determining whether the credit risk of a financial assets has increased significant since initial recognition and when estimating ECL, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis based on the Group's historical experience and informed credit assessment and including forward looking information.

The Group uses the presumption that an asset which is more than 30 days past due has seen a significant increase in credit risk.

The Group uses the presumption that a financial asset is in default when:

Notes to the Financial Statements

For the Year Ended 30 June 2023

2 Summary of Significant Accounting Policies

(f) Financial instruments

Financial assets

- the other party is unlikely to pay its credit obligations to the Group in full, without recourse to the Group to actions such as realising security (if any is held); or
- the financial assets is more than 90 days past due.

Other financial assets measured at amortised cost

Impairment of other financial assets measured at amortised cost are determined using the expected credit loss model in AASB 9. On initial recognition of the asset, an estimate of the expected credit losses for the next 12 months is recognised. Where the asset has experienced significant increase in credit risk then the lifetime losses are estimated and recognised.

Financial liabilities

The Group measures all financial liabilities initially at fair value less transaction costs, subsequently financial liabilities are measured at amortised cost using the effective interest rate method.

The financial liabilities of the Group comprise trade payables and other payables.

(g) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

(h) Leases

At inception of a contract, the Group assesses whether a lease exists - i.e. does the contract convey the right to control the use of an identified asset for a period of time in exchange for consideration.

This involves an assessment of whether:

- The contract involves the use of an identified asset - this may be explicitly or implicitly identified within the agreement. If the supplier has a substantive substitution right then there is no identified asset.
- The Group has the right to obtain substantially all of the economic benefits from the use of the asset throughout the period of use.
- The Group has the right to direct the use of the asset i.e. decision making rights in relation to changing how and for what purpose the asset is used.

Right-of-use asset

At the lease commencement, the Group recognises a right-of-use asset and associated lease liability for the lease term. The lease term includes extension periods where the Group believes it is reasonably certain that the option will be exercised.

Notes to the Financial Statements

For the Year Ended 30 June 2023

2 Summary of Significant Accounting Policies

(h) Leases

The right-of-use asset is measured using the cost model where cost on initial recognition comprises of the lease liability, initial direct costs, prepaid lease payments, estimated cost of removal and restoration less any lease incentives received.

The right-of-use asset is depreciated over the lease term on a straight line basis and assessed for impairment in accordance with the impairment of assets accounting policy.

Lease Liability

The lease liability is initially measured at the present value of the remaining lease payments at the commencement of the lease. The discount rate is the rate implicit in the lease, however where this cannot be readily determined then the Group's incremental borrowing rate is used.

Subsequent to initial recognition, the lease liability is measured at amortised cost using the effective interest rate method. The lease liability is remeasured whether there is a lease modification, change in estimate of the lease term or index upon which the lease payments are based (e.g. CPI) or a change in the Group's assessment of lease term.

Where the lease liability is remeasured, the right-of-use asset is adjusted to reflect the remeasurement or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

Exceptions to lease accounting

The Group has elected to apply the exceptions to lease accounting for both short-term leases (i.e. leases with a term of less than or equal to 12 months) and leases of low-value assets. The Group recognises the payments associated with these leases as an expense on a straight-line basis over the lease term.

(i) Employee benefits

Provision is made for the Group's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits.

(j) Foreign currency transactions and balances

Transaction and balances

Foreign currency transactions are recorded at the spot rate on the date of the transaction.

At the end of the reporting period:

- Foreign currency monetary items are translated using the closing rate; and
- Non-monetary items that are measured at historical cost are translated using the exchange rate at the date of the transaction.

Family Business Australia Limited

ABN 61 083 076 000

Notes to the Financial Statements

For the Year Ended 30 June 2023

2 Summary of Significant Accounting Policies

(j) Foreign currency transactions and balances

Transaction and balances

Exchange differences arising on the settlement of monetary items or on translating monetary items at rates different from those at which they were translated on initial recognition or in prior reporting periods are recognised through profit or loss, except where they relate to an item of other comprehensive income or whether they are deferred in equity as qualifying hedges.

(k) Adoption of new and revised accounting standards

The Group has adopted all standards which became effective for the first time at 30 June 2023, the adoption of these standards has not caused any material adjustments to the reported financial position, performance or cash flow of the Group or refer to Note for details of the changes due to standards adopted.

(l) New Accounting Standards and Interpretations

The AASB has issued new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods. The Group has decided not to early adopt these Standards.

3 Critical Accounting Estimates and Judgments

The directors make estimates and judgements during the preparation of these financial statements regarding assumptions about current and future events affecting transactions and balances.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

The significant estimates and judgements made have been described below.

(a) Key estimates - impairment of property, plant and equipment

The Group assesses impairment at the end of each reporting period by evaluating conditions specific to the Group that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations which incorporate various key assumptions.

(b) Key estimates - receivables

The receivables at reporting date have been reviewed to determine whether there is any objective evidence that any of the receivables are impaired. An impairment provision is included for any receivable where the entire balance is not considered collectible. The impairment provision is based on the best information at the reporting date.

(c) Key estimates - employee benefits provision

As discussed in note 2(i), the liability for employee benefits expected to be settled more than 12 months from the reporting date are recognised and measured at the present value of the estimated future cash flows to be made in respect of all employees at the reporting date. In determining the present value of the liability, estimates of attrition rates and pay increases through promotion and inflation have been taken into account.

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Notes to the Financial Statements For the Year Ended 30 June 2023

4 Revenue

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
- sponsorship	336,497	313,561	287,265	276,058
- membership fees	816,724	676,197	762,516	641,388
- function/events	2,071,032	1,951,498	2,040,686	1,909,081
- interest received	6,803	798	11,238	7,319
- government subsidies	62,513	37,602	35,372	6,362
	3,293,569	2,979,656	3,137,077	2,840,208

5 Trade and Other Receivables

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
CURRENT				
Trade receivables	690,041	350,904	651,573	333,688
Provision for impairment	-	(2,732)	-	(2,732)
	690,041	348,172	651,573	330,956
Security deposit	11,550	11,550	11,550	11,550
Prepayments	49,971	51,009	49,971	51,009
Total current trade and other receivables	751,562	410,731	713,094	393,515

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

Reconciliation of changes in the provision for impairment of receivables is as follows:

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
Balance at beginning of the year	(2,732)	(5,119)	(2,732)	(5,119)
Movement through provision	2,732	2,387	2,732	2,387
Balance at end of the year	-	(2,732)	-	(2,732)

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Notes to the Financial Statements For the Year Ended 30 June 2023

6 Loans and Advances

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
CURRENT				
Loans to subsidiary				
Loans to group companies	-	-	12,000	12,000
	-	-	12,000	12,000
	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
NON-CURRENT				
Loans to subsidiary	-	-	79,455	91,455
	-	-	79,455	91,455

The loan from parent was provided to fund the working capital and operational expenses of its subsidiary for three years. The loan is unsecured with interest equivalent to the interest earned by the lender plus 2% on its cash deposits in respect of the relevant period. During the fiscal year 2022-2023, the subsidiary exhibited diligent commitment by successfully repaying a substantial sum of \$12,000 towards the loan principal. It is projected that this trajectory will persist, with annual repayments of \$12,000 earmarked for the foreseeable future until the loan is entirely extinguished. Signifying a strategic decision in alignment with the Board's directive, any interest accruing on the outstanding balance has been consciously waived, showcasing the subsidiary's adherence to prudent financial practices and its dedication to the fulfillment of its financial obligations.

7 Property, plant and equipment

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
Plant and equipment				
At cost	98,566	97,751	98,566	97,751
Accumulated depreciation	(87,969)	(80,900)	(87,969)	(80,900)
Total plant and equipment	10,597	16,851	10,597	16,851
Computer equipment and software				
At cost	336,534	324,199	334,414	324,199
Accumulated depreciation	(317,902)	(309,497)	(317,549)	(309,497)
Total computer equipment	18,632	14,702	16,865	14,702
Total property, plant and equipment	29,229	31,553	27,462	31,553

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Notes to the Financial Statements For the Year Ended 30 June 2023

7 Property, plant and equipment

(a) Movements in carrying amounts of property, plant and equipment

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Plant and Equipment \$	Computer Equipment \$	Total \$
Parent			
Year ended 30 June 2023			
Balance at the beginning of year	16,851	14,702	31,553
Additions	814	10,215	11,029
Depreciation expense	(7,068)	(8,052)	(15,120)
Balance at the end of the year	10,597	16,865	27,462
	Plant and Equipment \$	Computer Equipment \$	Total \$
Consolidated			
Year ended 30 June 2023			
Balance at the beginning of year	16,851	14,702	31,553
Additions	814	12,335	13,149
Depreciation expense	(7,068)	(8,405)	(15,473)
Balance at the end of the year	10,597	18,632	29,229

8 Intangible Assets

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
Computer software				
Cost	162,580	147,378	162,580	147,378
Total Intangible assets	162,580	147,378	162,580	147,378

Family Business Australia Limited

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Notes to the Financial Statements For the Year Ended 30 June 2023

8 Intangible Assets

(a) Movements in carrying amounts of intangible assets

	Computer software \$	Total \$
Parent		
Year ended 30 June 2023		
Balance at the beginning of the year	147,378	147,378
Additions	15,202	15,202
Closing value at 30 June 2023	162,580	162,580
	Computer software \$	Total \$
Consolidated		
Year ended 30 June 2023		
Balance at the beginning of the year	147,378	147,378
Additions	15,202	15,202
Closing value at 30 June 2023	162,580	162,580

The Company purchased software during the year however the software is not available for use as at 30 June 2023 hence it is not amortised in the 2023 financial year.

9 Leases

The Group as a lessee

The Group has leases over a range of assets including land and buildings, and parking.

Information relating to the leases in place and associated balances and transactions are provided below.

Terms and conditions of leases

Buildings

The lease includes land and building for their corporate office and parking spaces with lease term of 3 years ending on 15 November 2024.

Family Business Australia Limited

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Notes to the Financial Statements For the Year Ended 30 June 2023

9 Leases

Right-of-use assets

Parent

Year ended 30 June 2023

Balance at beginning of year
Depreciation charge

Balance at end of year

	Buildings	Total
	\$	\$
	155,847	155,847
	(35,965)	(35,965)
	<u>119,882</u>	<u>119,882</u>

Parent

Year ended 30 June 2022

Balance at beginning of year
Depreciation charge
Additions to right-of-use assets

Balance at end of year

	Buildings	Total
	\$	\$
	26,239	26,239
	(50,216)	(50,216)
	179,824	179,824
	<u>155,847</u>	<u>155,847</u>

Consolidated

Year ended 30 June 2023

Balance at beginning of year
Depreciation charge

Balance at end of year

	Buildings	Total
	\$	\$
	155,847	155,847
	(35,965)	(35,965)
	<u>119,882</u>	<u>119,882</u>

Consolidated

Year ended 30 June 2022

Balance at beginning of year
Depreciation charge
Additions to right-of-use assets

Balance at end of year

	Buildings	Total
	\$	\$
	26,239	26,239
	(50,216)	(50,216)
	179,824	179,824
	<u>155,847</u>	<u>155,847</u>

Family Business Australia Limited

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Notes to the Financial Statements For the Year Ended 30 June 2023

9 Leases

Lease liabilities

The maturity analysis of lease liabilities based on contractual undiscounted cash flows is shown in the table below:

	Consolidated				
	< 1 year	1 - 5 years	> 5 years	Total undiscounted lease liabilities	Lease liabilities included in this Statement Of Financial Position
	\$	\$	\$	\$	\$
2023					
Lease liabilities	35,442	88,025	-	123,467	35,442
2022					
Lease liabilities	34,126	123,467	-	157,593	157,593

	Parent				
	< 1 year	1 - 5 years	> 5 years	Total undiscounted lease liabilities	Lease liabilities included in this Statement Of Financial Position
	\$	\$	\$	\$	\$
2023					
Lease liabilities	35,442	88,025	-	123,467	123,467
2022					
Lease liabilities	34,126	123,467	-	157,593	157,593

Extension options

The building lease contains extension options which allow the Company to extend the lease term by up to twice, for a further 1 year period on each extension option. The Company has determined that it is reasonably certain that the extension options will be exercised.

Statement of Profit or Loss and Other Comprehensive Income

The amounts recognised in the statement of profit or loss and other comprehensive income relating to leases where the Group is a lessee are shown below:

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
Interest expense on lease liabilities	(6,750)	(5,649)	(6,750)	(5,649)
Depreciation of right-of-use assets	(35,965)	(50,216)	(35,965)	(50,216)
	<u>(42,715)</u>	<u>(55,865)</u>	<u>(42,715)</u>	<u>(55,865)</u>

Family Business Australia Limited

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Notes to the Financial Statements For the Year Ended 30 June 2023

9 Leases

Statement of Cash Flows

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
Total cash outflow for leases	34,126	48,517	34,126	48,517

10 Trade and Other Payables

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
CURRENT				
Trade payables	113,507	26,444	110,909	26,223
GST payable	170,473	189,744	156,492	174,117
Other payables	78,122	119,131	67,979	112,398
Accruals	74,109	78,251	64,505	74,463
	436,211	413,570	399,885	387,201

Trade and other payables are unsecured, non-interest bearing and are normally settled within 30 days. The carrying value of trade and other payables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

11 Employee Benefits

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
Current liabilities				
Annual leave	55,835	86,285	52,096	81,658
	55,835	86,285	52,096	81,658
Non-current liabilities				
Long service leave	18,040	39,212	18,040	39,212
	18,040	39,212	18,040	39,212

Family Business Australia Limited

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Notes to the Financial Statements For the Year Ended 30 June 2023

12 Reserves

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
Foreign currency translation reserve				
Opening balance	5,580	320	-	-
Other movements	(449)	5,260	-	-
	<u>5,131</u>	<u>5,580</u>	<u>-</u>	<u>-</u>

(a) Foreign currency translation reserve

Exchange differences arising on translation of the foreign controlled entity are recognised in other comprehensive income - foreign currency translation reserve. The cumulative amount is reclassified to profit or loss when the net investment is disposed of.

13 Retained Earnings

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
Retained earnings (accumulated losses) at the beginning of the financial year	8,526	312,258	117,228	425,954
Net profit/(loss) for the year	83,817	(303,732)	82,885	(308,726)
Retained earnings at end of the financial year	<u>92,343</u>	<u>8,526</u>	<u>200,113</u>	<u>117,228</u>

14 Key Management Personnel Remuneration

Key management personnel remuneration (Chief Executive Officer, Chief Financial Officer, Products Manager, Marketing Manager, Membership Manager, Events Manager and State Managers) included within employee expenses for the year is shown below:

	2023	2022
	\$	\$
Aggregate compensation	<u>936,599</u>	<u>893,021</u>
	<u>936,599</u>	<u>893,021</u>

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Notes to the Financial Statements For the Year Ended 30 June 2023

15 Auditors' Remuneration

	Consolidated		Parent	
	2023	2022	2023	2022
	\$	\$	\$	\$
Remuneration of the auditor [rdl.accountants] for:				
- auditing the financial statements	10,900	10,400	10,900	10,400
- assisting with financial statements	3,400	3,300	3,400	3,300
- general consulting	2,300	5,100	2,300	5,100
Total	16,600	18,800	16,600	18,800

16 Contingencies

In the opinion of the Directors, the Company did not have any contingencies at 30 June 2023 (30 June 2022:None).

17 Related Parties

(a) Key management personnel

Key management personnel - refer to Note 14.

(b) Transactions with related parties

Directors and key management personnel received reimbursement of expenses as incurred during the year.

(c) Receivable from and payable to related parties

There were no trade receivables from or trade payables to related parties at the current and previous reporting date.

(d) Loans to/from related parties

Inter-entity loan maintained at arms length - refer to Note 6. There are no other loans to/from related parties.

(e) Other related parties transactions

During the financial year Grant Thornton New Zealand paid sponsorship fees to Family Business New Zealand Limited and provided business advisory services for Family Business New Zealand Limited on arms length basis.

18 Going Concern

Based on the positive operating results and a thorough evaluation of FBA's financial position, we reaffirm FBA's going concern status. The successful turnaround and surplus generated during the year reflect FBA's strengthened financial position and its ability to meet its financial obligations as they come due. FBA remains committed to maintaining this positive trajectory by further enhancing operational efficiencies, prudent financial management, and exploring growth opportunities.

Family Business Australia Limited

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Notes to the Financial Statements

For the Year Ended 30 June 2023

19 Events Occurring After the Reporting Date

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial years.

20 Statutory Information

The registered office and principal place of business of the company is:

Family Business Australia Limited

Suite 2, Level 5

24 Albert Road

South Melbourne Vic 3205

Family Business Australia Limited

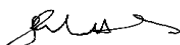
ABN 61 083 076 000

Directors' Declaration

The directors of the Company declare that:

- 1. the financial statements and notes for the year ended 30 June 2023 are in accordance with the *Corporations Act 2001* and:
 - a. comply with Accounting Standards, which, as stated in basis of preparation Note 1 to the financial statements, constitutes explicit and unreserved compliance with Australian Accounting Standards - Reduced Disclosure Requirements of the Australian Accounting Standards Board; and
 - b. give a true and fair view of the financial position and performance of the Company and consolidated group;
- 2. In the directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.



Director

K Matthews



Director

A Kennard

Dated : 18th September 2023

AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF FAMILY BUSINESS AUSTRALIA LIMITED

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2023 there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.



Matthew Hung, CA
rdl.accountants

22nd September 2023
Blackburn, Victoria

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF FAMILY BUSINESS AUSTRALIA LIMITED

Report on the Financial Report

Opinion

We have audited the accompanying financial report of Family Business Australia Limited (the company), which comprises the statement of financial position as at 30 June 2023, the statement of profit or loss and comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion the financial report of Family Business Australia Limited is in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the company's financial position as at 30 June 2023 and of its performance for the year ended on that date; and
- complying with Australian Accounting Standards - Simplified Disclosure Requirements (including Australian Accounting Interpretations) and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Directors' Responsibility for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibility

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance

with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional *skepticism* throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



Matthew Hung, CA

rdl.accountants

22nd September 2023

Blackburn, Victoria